

Example Precision Ltd.

100 Example Road, Example City
quotes@example.com

Quote

Quote number	Q-1001	Customer	Example Customer Co.
Quote revision	A	Contact	A. Buyer
Quote date	Oct 19, 2026	Your RFQ	RFQ-0001
Valid until	Nov 18, 2026	Prepared by	J. Estimator

Part

Part number	Drawing revision	Description	Material	Finish
EX-1001	C	Bracket	6061-T6 aluminum	Clear anodize

Prices

Quantity	Unit price	Extended price	Lead time (working days)
1	\$371.88	\$371.88	11
5	\$109.38	\$546.90	11
10	\$76.56	\$765.60	11
25	\$56.88	\$1,422.00	11
50	\$50.31	\$2,515.50	12
100	\$47.03	\$4,703.00	13
One-time charges, billed once		\$250.00	

Terms

Each line and quantity is priced to stand alone and can be ordered by itself at its quoted price.

Prices hold only at the quantities quoted. A PO at another quantity will be re-quoted.

Quoted to drawing revision C. A change of revision will be re-quoted.

Lead time is in working days from receipt of the PO and the 3D model, and includes outside processing.

Material price held until	Nov 2, 2026	Not quoted	CMM inspection report, material certs
Payment terms	Net 30		

Costing

Q-1001

How the prices on the quote were worked out. For the shop, not the customer.

Setup time per lot	2.5 hours	Work ahead of this job	5 working days
Cycle time per piece	12 minutes	Outside processing turnaround	5 working days
Shop rate at cost	\$105.00 / hour	Machine hours a day	8
Material and outside processing	\$14.00 / piece	Quote valid for	30 days
One-time charges	\$250.00, own line	Material price held for	14 days
Target margin	20% of price		

Every break carries the full setup

Quantity	Setup per piece	Run time and material per piece	Unit price	Extended price	Setup share	Lead time
1	\$328.13	\$43.75	\$371.88	\$371.88	88%	11 days
5	\$65.63	\$43.75	\$109.38	\$546.90	60%	11 days
10	\$32.81	\$43.75	\$76.56	\$765.60	43%	11 days
25	\$13.13	\$43.75	\$56.88	\$1,422.00	23%	11 days
50	\$6.56	\$43.75	\$50.31	\$2,515.50	13%	12 days
100	\$3.28	\$43.75	\$47.03	\$4,703.00	7%	13 days

Unit price = (setup hours × rate ÷ quantity + cycle minutes ÷ 60 × rate + material and outside processing) ÷ (1 – margin), rounded to the cent. Lead time = work ahead + machine days for the lot (setup plus every piece’s cycle, at the hours a day given) + outside processing. Every figure is an example.